LESSON ONE

POSTER ANALYSIS: WORLD WAR I
PROPAGANDA POSTERS

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Poster Analysis: World War I Propaganda Posters

Propaganda posters are a valuable primary source for historians. Learning how to analyse the visual and verbal aspects of a poster is a valuable skill to learn. A useful way to do this is to employ a series of questions to help you identify the key elements of the poster and their intended impact.

These questions can be divided into three aspects:

- **Visual**
  - What is the **salient image?**
  - That is, what is the first image that your eye is drawn to when looking at the poster?
  - What is the **layout** of the poster?
  - What is the **orientation** of various figures within the poster? Do we look up to them or down on them (this is called the **point of view**). A good rule to remember is the **rule of thirds** – images in the top third of the poster are empowered whilst images in the bottom third are considered to be disempowered.
  - What **colours** have been used? The use of colour can be very important as certain colours evoke emotional responses in people. For example:
    - **red** can mean anger, danger, passion or stop
    - **white** is innocence, purity and peace
    - **black** means death, evil, sickness and night
    - **green** equals nature and go, or proceed
    - **blue** means peace, serenity and, of course, boys
    - **pink** stands for love, romance and girls.

- **Verbal**
  - What is the **reading path?** Generally, we ‘read’ images left to right and top to bottom, just the same as if we were reading text. However, sometimes the reading path of an image is set out for us by the placement of the salient image.
  - What **symbolism** has been used? Symbolism is the use of an image to represent an idea. Are the symbols used clear, dramatic or memorable?

- **Context**
  - What is the **composition** of the poster?
  - What has been included or omitted? What effect does this have on the viewer?
  - What is the **body language** of any of the figures in the poster?
  - What are the facial expressions, gestures, stance or position of any human figures?
Verbal

This aspect is about what is stated in the poster, both overtly and implied.

What language is being used?

- Does it have positive or negative connotations (the emotional baggage which is associated with the word, as opposed to its actual denotation or definition)?
- Is it formal or informal (colloquial)?

Does the language use generalisations, stereotypes, clichés or slogans?

- Generalisations are statements made by inferring information from specific cases and then applying it to the whole without enough evidence to support the statement.
- Stereotypes are similar to generalisations but are applied to a particular type of person or thing.
- Clichés are well-used phrases that refer to common situations.
- Slogans are short, sharp phrases most often used in advertising or by governments to encapsulate an idea.

What appeals to the emotions of the reader are being made?

Appeals can be made to many emotions such as fear/safety, authority, tradition, patriotism, love, adventure/challenge, pride/vanity, guilt, inclusion, money or logic.

Context

This aspect is all about the background and purpose of the poster.

- Who created it?
- When was it created?
- What was happening in the society at the time? Does this have any bearing on the content of the poster?
- Who was its intended audience?
- Why was it created? What was its purpose?
Sample Analysis:

Colloquial language is used to make the reader feel comfortable and to target the intended audience of young men of fighting age.

Australia is in the pinkish red of the British Empire as it commonly appeared on maps of the time – so this is a visual appeal to patriotism.

The orientation of the soldier is slightly above the viewer. Thus, we are looking up at him which makes him appear more important.

The Dardanelles are a little brighter in colour to make them stand out as the destination of the ‘Boys’ and are placed at the bottom right-hand corner as the last part of the reading path to ensure that it is remembered.

The figure of the soldier is the salient image as he is the central figure.

Appeal to inclusion.

Colours used are mainly muted and reflect the khaki uniform of the Australian soldier.

The soldier appears manly and determined. He is actively seeking the ‘Boys’ back home.

Source: Artist unknown, ARTV07626, Reproduced by the ANZAC Day Commemoration Committte of Queensland, Australian War Memorial.
• Using the series of questions and sample analysis provided, complete the boxes, below, to identify the key elements of the poster and their intended impact.

Source: Artist unknown, ARTV05005, 1917: Sportsman Recruiting Commissioner (Publisher), Reproduced by the ANZAC Day Commemoration Committee of Queensland, Australian War Memorial.